For Immediate Release:
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Tucson Association of REALTORS®
Multiple Listing Service
Monthly Statistics September

Below are some highlights from the September Residential Sales Statistics:

- New Listings increased 5.19% from August to September.
- Total Unit Sales dropped from 1,158 in August to 1,038 in September resulting in a 10.36% decrease.
- The Median Sales Price for September was $165,000, a 1.23% increase since last month, and a 6.18% increase over September 2013.
- Total Sales Volume decreased this month going from $237,488,113 in August to $209,188,665 in September, a 11.92% decrease.
- The Average Sales Price decreased 1.73% from last month.
- Average List Price for September was $207,472, a 1.68% decrease from last month's $211,024.
- Total Under Contract increased 1.69% from August.
- Total Active Listings of 5,437 is an increase of 5.47% since August's number of 5,155, and is an increase of 15.26% since September 2013.
- Average Days on Market decreased to 59 this month from 65 in August.
- Conventional loan sales of 39.7 exceeded Cash Sales of 26.7% this month.

Kim Clifton
2014 TARMLS President

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TUCSON ASSOCIATION OF REALTORS®

REALTOR®

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September 2014 Recap by Month and Year - % of Change

Total Sales Volume

	2014	2013	Annual % Change
September	$209,188,665	$198,683,662	5.29%
August	$237,488,113	$230,496,950	3.03%
Month % Change	-11.92%	-13.80%	

Total Unit Sales

	2014	2013	Annual % Change
September	1,038	1,051	-1.24%
August	1,158	1,205	-3.90%
Month % Change	-10.36%	-12.78%	

Average Sales Price

	2014	2013	Annual % Change
September	$201,530	$189,042	6.61%
August	$205,084	$191,283	7.21%
Month % Change	-1.73%	-1.17%	

Median Sales Price

	2014	2013	Annual % Change
September	$165,000	$155,399	6.18%
August	$163,000	$160,500	1.56%
Month % Change	1.23%	-3.18%	

Average List Price

	2014	2013	Annual % Change
September	$207,472	$194,842	6.48%
August	$211,024	$195,969	7.68%
Month % Change	-1.68%	-0.58%	

New Listings

	2014	2013	Annual % Change
September	2,129	2,014	5.71%
August	2,024	1,819	11.27%
Month % Change	5.19%	10.72%	

Total Under Contract

	2014	2013	Annual % Change
September	1,683	1,868	-9.90%
August	1,655	2,064	-19.82%
Month % Change	1.69%	-9.50%	

Active Listings

	2014	2013	Annual % Change
September	5,437	4,717	15.26%
August	5,155	4,249	21.32%
Month % Change	5.47%	11.01%	

September 2014 - Active and Sold by Zip Code

Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%
85143	0	0	0.00%	**85645**	0	0	0.00%	**85714**	13	5	38.46%	**85742**	188	47	25.00%
85145	14	3	21.43%	**85648**	0	0	0.00%	**85715**	119	22	18.49%	**85743**	227	47	20.70%
85321	0	0	0.00%	**85653**	106	17	16.04%	**85716**	174	19	10.92%	**85745**	188	25	13.30%
85601	0	0	0.00%	**85654**	0	0	0.00%	**85717**	0	0	0.00%	**85746**	90	38	42.22%
85602	8	0	0.00%	**85658**	223	21	9.42%	**85718**	277	40	14.44%	**85747**	161	43	26.71%
85611	0	0	0.00%	**85701**	29	4	13.79%	**85719**	151	23	15.23%	**85748**	115	28	24.35%
85614	239	30	12.55%	**85704**	164	36	21.95%	**85730**	130	46	35.38%	**85749**	163	19	11.66%
85616	0	0	0.00%	**85705**	87	17	19.54%	**85734**	0	0	0.00%	**85750**	268	47	17.54%
85619	30	1	3.33%	**85706**	42	26	61.90%	**85735**	66	6	9.09%	**85755**	204	42	20.59%
85622	51	7	13.73%	**85710**	176	49	27.84%	**85736**	32	2	6.25%	**85756**	64	30	46.88%
85623	11	1	9.09%	**85711**	134	24	17.91%	**85737**	249	30	12.05%	**85757**	78	28	35.90%
85629	212	43	20.28%	**85712**	121	28	23.14%	**85739**	275	27	9.82%				
85641	264	45	17.05%	**85713**	193	29	15.03%	**85741**	101	43	42.57%				

Tucson Association of REALTORS®, **Real Estate Trend Indicator**
Tucson, AZ
From: 9/01/2014 to 9/30/2014 Statistics generated on: 10/4/14

Residential Listing Statistics							Active Listings		Days on Market of Units Sold	
	Total Active	Total Contingent	Total Capa	Total Pending	Total Inventory	Total Sold	Area	# Per Area		
Under $29,999	34	7	1	1	43	4	C	699	1 -30 Days	468
$30,000 to $39,999	41	13	3	5	62	12	E	295	31-60 Days	195
$40,000 to $49,999	76	13	2	6	97	19	N	597	61 - 90 Days	127
$50,000 to $59,999	88	21	8	6	123	21	NE	291	91-120 Days	89
$60,000 to $69,999	76	29	8	6	119	27	NW	1563	121 - 180 Days	102
$70,000 to $79,999	94	33	12	10	149	30	S	162	Over 180 Days	56
$80,000 to $89,999	91	34	12	5	142	31	SE	435	**Avg. Days on Market**	
$90,000 to $99,999	132	50	17	14	213	28	SW	308	59	
$100,000 to $119,999	245	104	25	27	401	86	W	266	**Avg. Sold Price**	
$120,000 to $139,999	343	163	38	34	578	106	XNE	30	$201,530	
$140,000 to $159,999	389	136	30	17	572	117	XNW	85	**Median Sale Price**	
$160,000 to $179,999	437	110	15	19	581	109	XS	440	$165,000	
$180,000 to $199,999	424	75	11	19	529	88	XSW	227	**New Listings**	
$200,000 to $249,999	763	122	12	30	927	134	XW	39	2,129	
$250,000 to $299,999	597	93	9	35	734	76	**Sold Units per Area**		**Sales Volume by Area**	
$300,000 to $399,999	635	81	6	30	752	83	C	101	$15,905,872	
$400,000 to $499,999	297	40	2	11	350	25	E	76	$12,363,799	
$500,000 to $749,999	356	32	4	10	402	29	N	98	$38,201,004	
$750,000 to $999,999	155	12	1	2	170	9	NE	46	$12,164,700	
$1,000,000 and over	164	9	1	2	176	4	NW	283	$66,349,428	
							S	73	$7,645,646	
							SE	107	$18,628,589	
							SW	80	$9,488,566	
							W	48	$7,495,950	
							XNE	1	$277,000	
							XNW	12	$1,489,000	
							XS	80	$14,990,935	
Totals	**5,437**	**1,177**	**217**	**289**	**7,120**	**1,038**	XSW	27	$3,466,176	
							XW	6	$722,000	
							Total Volume		$209,188,665	

	Sept-14	Sept-13	% Change	YTD 2014	YTD 2013	% Change
Home Sales Volume	$209,188,665	$198,683,662	5.29%	$2,051,554,134	$2,074,345,413	-1.10%
Home Sales Units	1,038	1,051	-1.24%	10,131	10,842	-6.56%
Average Sales Price (All Residential)	$201,530	$189,042	6.61%	$203,495	$191,181	6.44%
Median Sales Price	$165,000	$155,399	6.18%	$165,343	$157,477	5.00%
Average Days on Market:	59	47	25.53%	63	49	28.57%
Average List Price for Solds:	$207,472	$194,842	6.48%	$211,976	$196,773	7.73%
SP/LP %	97.14%	97.02%		96.00%	97.16%	
Total Under Contract	1,683	1,868	-9.90%			
Active Listings	5,437	4,717	15.26%			
New Listings	2,129	2,014	5.71%			

Types of Financing	Totals
FHA	168
VA	128
Other	45
Cash	277
Conventional	412
Cash/Loan	1
Carryback	7

Please note: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Tucson Association of REALTORS® Multiple Listing Service. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® nor the MLS guarantees nor is in any way responsible for its accuracy.

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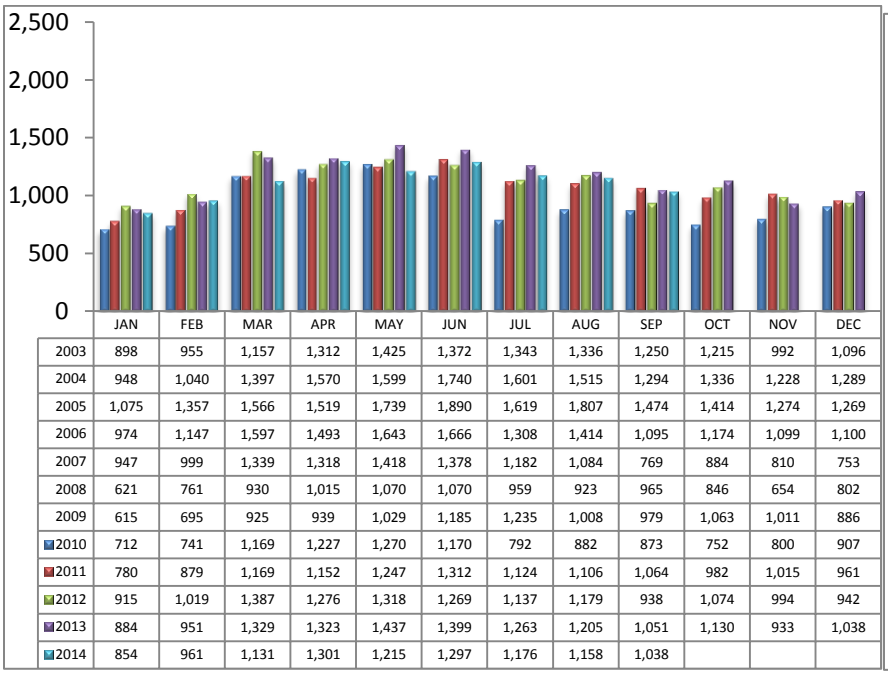
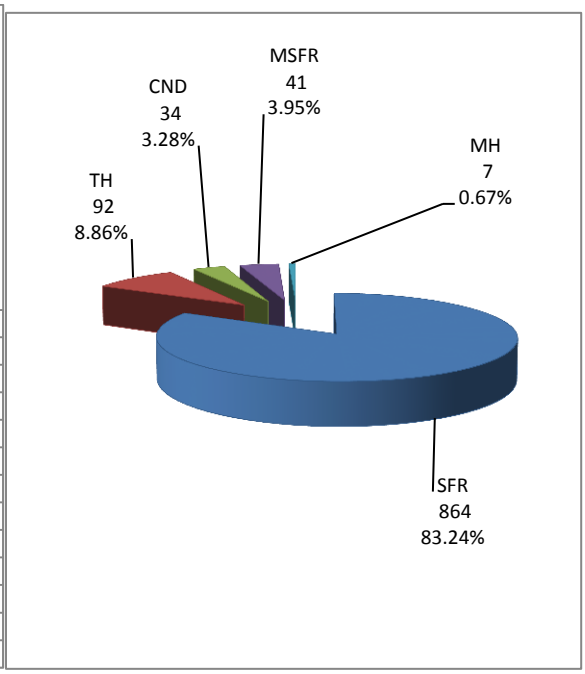
Total Unit Sales – September 2014

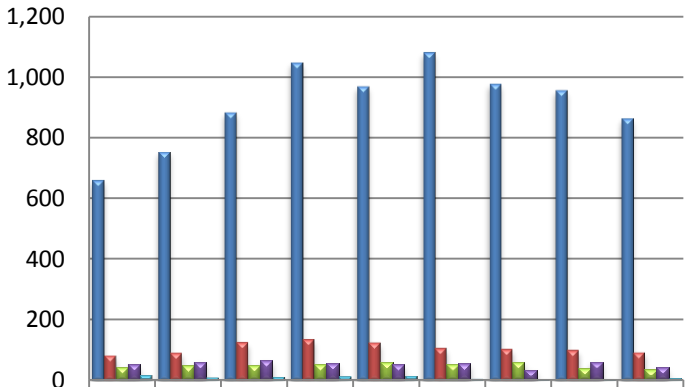


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2003	898	955	1,157	1,312	1,425	1,372	1,343	1,336	1,250	1,215	992	1,096
2004	948	1,040	1,397	1,570	1,599	1,740	1,601	1,515	1,294	1,336	1,228	1,289
2005	1,075	1,357	1,566	1,519	1,739	1,890	1,619	1,807	1,474	1,414	1,274	1,269
2006	974	1,147	1,597	1,493	1,643	1,666	1,308	1,414	1,095	1,174	1,099	1,100
2007	947	999	1,339	1,318	1,418	1,378	1,182	1,084	769	884	810	753
2008	621	761	930	1,015	1,070	1,070	959	923	965	846	654	802
2009	615	695	925	939	1,029	1,185	1,235	1,008	979	1,063	1,011	886
2010	712	741	1,169	1,227	1,270	1,170	792	882	873	752	800	907
2011	780	879	1,169	1,152	1,247	1,312	1,124	1,106	1,064	982	1,015	961
2012	915	1,019	1,387	1,276	1,318	1,269	1,137	1,179	938	1,074	994	942
2013	884	951	1,329	1,323	1,437	1,399	1,263	1,205	1,051	1,130	933	1,038
2014	854	961	1,131	1,301	1,215	1,297	1,176	1,158	1,038			

Unit Sales – Breakdown by Type

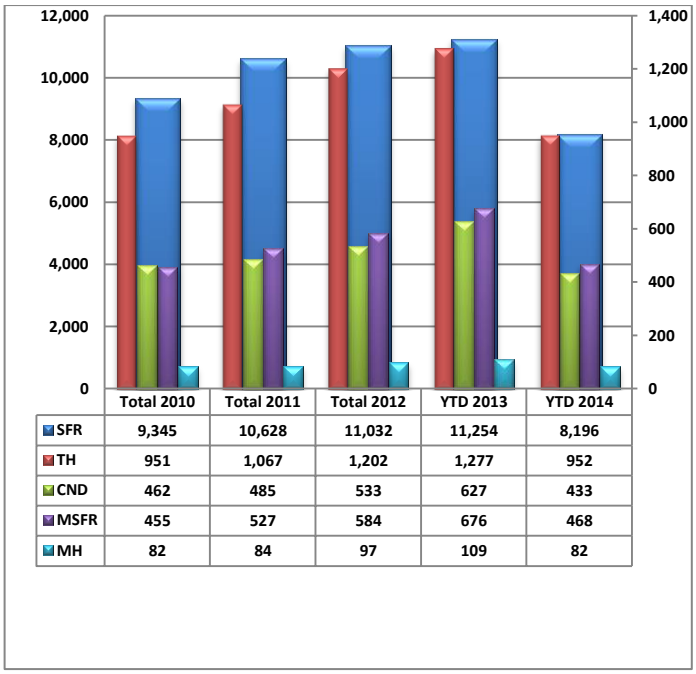


Total Unit Sales By Type - Monthly Comparison



	Jan-14	Feb-14	Mar-14	Apr-14	May-14	June-14	July-14	Aug-14	Sept-14
SFR	661	754	884	1,048	969	1,081	978	957	864
TH	82	91	124	134	123	105	102	99	92
CND	43	48	49	52	58	52	59	38	34
MSFR	52	59	64	55	52	53	33	59	41
MH	16	9	10	12	13	6	4	5	7

YTD Annual Comparison – Breakdown by Type



	Total 2010	Total 2011	Total 2012	YTD 2013	YTD 2014
SFR	9,345	10,628	11,032	11,254	8,196
TH	951	1,067	1,202	1,277	952
CND	462	485	533	627	433
MSFR	455	527	584	676	468
MH	82	84	97	109	82

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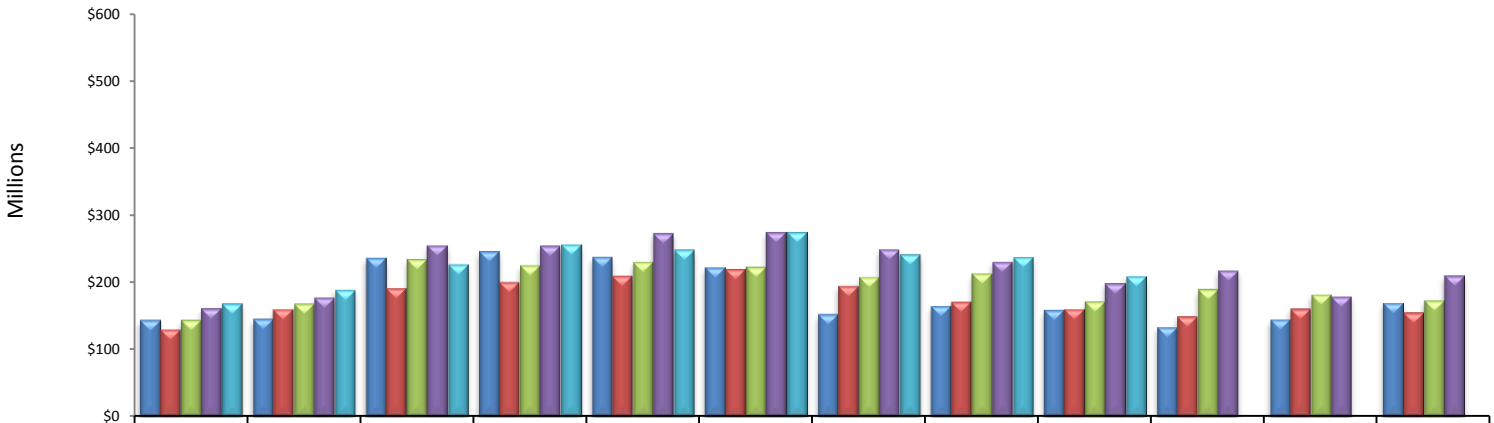
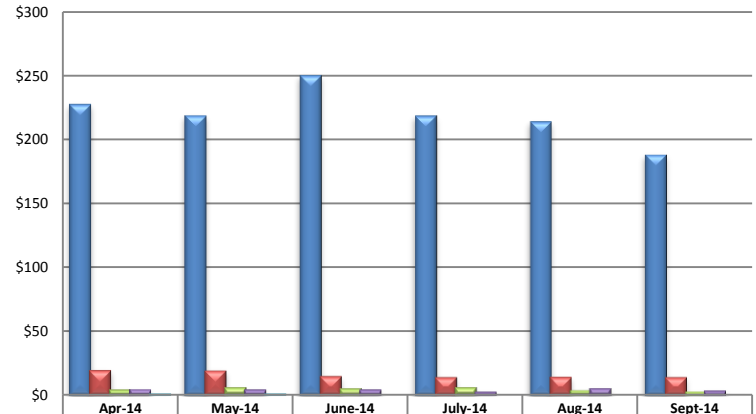
Total Sales Volume – September 2014



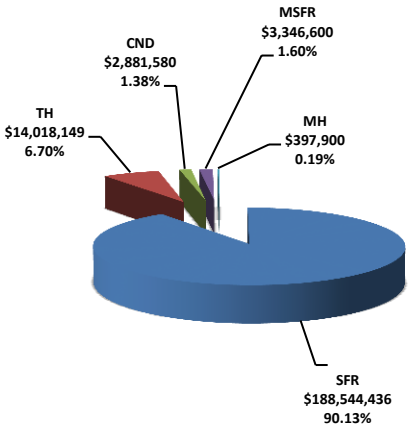
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2003	$141,776,822	$159,998,491	$198,062,058	$237,388,714	$258,327,805	$265,071,500	$246,111,947	$239,240,408	$236,108,155	$225,728,680	$171,889,022	$194,212,510
2004	$171,177,241	$196,428,956	$287,466,573	$324,353,643	$328,841,312	$370,872,611	$339,127,033	$310,880,667	$272,763,274	$283,590,847	$263,016,677	$278,710,306
2005	$248,203,413	$319,021,530	$372,905,161	$376,595,852	$452,983,102	$512,111,477	$425,648,704	$477,252,188	$378,847,375	$371,102,972	$339,661,407	$338,878,504
2006	$266,574,836	$313,750,322	$450,064,439	$416,687,995	$440,012,128	$449,016,923	$358,784,873	$378,437,453	$282,346,576	$312,578,616	$289,627,972	$285,655,623
2007	$257,916,141	$259,256,105	$362,397,582	$367,164,710	$395,081,716	$404,364,096	$316,549,145	$296,964,652	$209,911,233	$229,448,467	$216,102,902	$193,643,336
2008	$164,675,327	$198,192,914	$240,688,743	$255,750,619	$269,871,608	$275,281,555	$240,837,426	$217,601,752	$208,706,814	$186,356,109	$140,720,158	$161,044,358
2009	$126,748,154	$153,702,306	$188,033,398	$179,846,835	$208,358,145	$245,389,730	$259,690,959	$199,819,664	$192,241,702	$207,559,066	$190,456,030	$179,304,898
2010	$143,268,044	$145,233,131	$235,799,289	$245,382,762	$236,990,728	$221,400,614	$152,120,688	$164,547,474	$158,546,942	$133,203,906	$144,588,779	$169,063,508
2011	$130,258,440	$160,319,228	$191,236,186	$200,425,573	$210,060,577	$219,330,275	$194,610,823	$171,367,731	$160,343,846	$149,078,897	$160,810,437	$155,173,463
2012	$143,708,985	$167,639,105	$233,228,623	$224,278,223	$229,315,967	$221,812,678	$206,909,439	$212,447,687	$170,755,194	$188,863,288	$181,444,177	$172,396,621
2013	$161,222,377	$177,344,784	$255,010,096	$254,228,400	$273,255,331	$274,731,163	$249,372,650	$230,496,950	$198,683,662	$217,449,776	$178,915,596	$210,031,523
2014	$168,462,403	$188,915,109	$226,742,804	$256,383,403	$248,542,829	$274,446,213	$241,384,595	$237,488,113	$209,188,665			

Total Sales Volume By Type - Monthly Comparison



	Apr-14	May-14	June-14	July-14	Aug-14	Sept-14
SFR	$228,021,652	$219,174,886	$250,548,599	$218,971,935	$214,424,835	$188,544,436
TH	$19,237,382	$19,168,454	$14,756,370	$14,161,870	$14,314,053	$14,018,149
CND	$4,103,379	$5,569,699	$4,763,380	$5,619,980	$3,802,316	$2,881,580
MSFR	$4,193,590	$3,955,240	$4,052,965	$2,485,610	$4,758,909	$3,346,600
MH	$827,400	$674,550	$324,899	$145,200	$188,000	$397,900

Monthly Volume by Type



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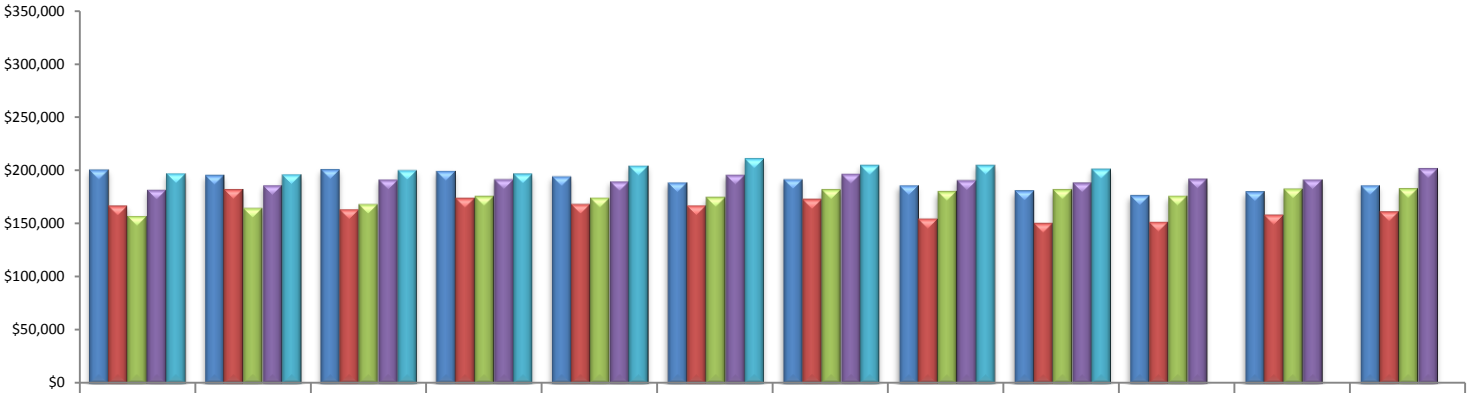
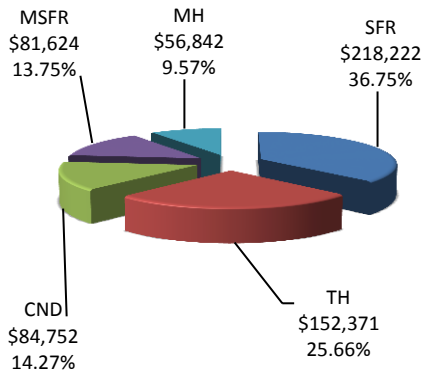
Average Sales Price – September 2014

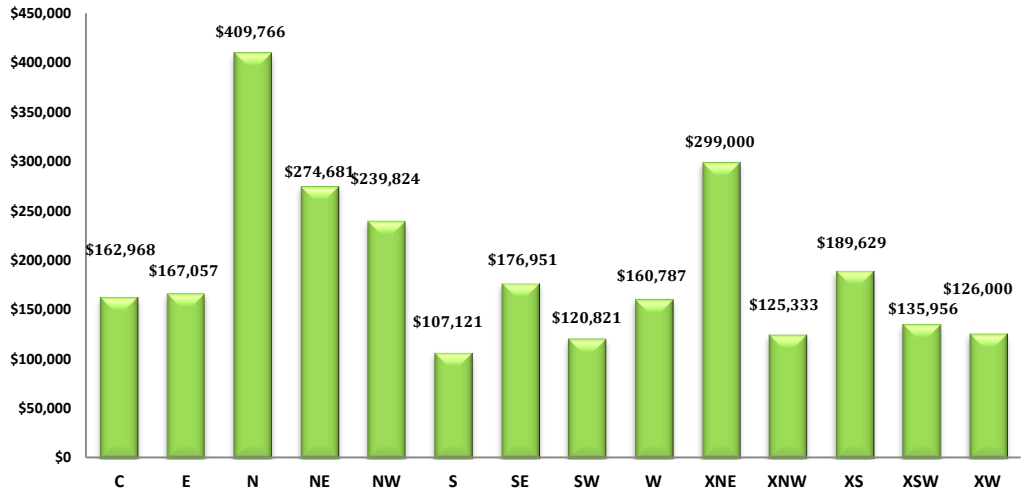


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2003	$157,881	$167,538	$171,186	$180,937	$181,283	$193,201	$183,255	$179,072	$188,887	$185,785	$173,275	$177,201
2004	$180,567	$188,874	$205,774	$206,595	$205,654	$213,145	$211,822	$205,202	$210,791	$212,269	$214,183	$216,222
2005	$230,887	$235,093	$238,126	$247,924	$260,485	$270,958	$262,908	$264,113	$257,020	$262,449	$266,610	$267,044
2006	$273,691	$273,540	$281,819	$279,094	$267,810	$269,518	$274,300	$267,636	$257,851	$266,251	$263,538	$259,687
2007	$272,351	$259,516	$270,648	$278,577	$278,619	$293,443	$267,808	$273,953	$272,966	$259,557	$266,794	$257,162
2008	$265,178	$260,437	$258,805	$251,971	$252,216	$257,272	$254,854	$235,755	$216,276	$226,435	$215,168	$200,803
2009	$206,095	$221,154	$203,279	$191,530	$202,486	$207,080	$210,276	$198,234	$196,365	$195,258	$188,384	$202,376
2010	$201,219	$195,996	$201,710	$199,986	$194,838	$189,231	$192,072	$186,562	$181,612	$177,133	$180,736	$186,399
2011	$166,998	$182,388	$163,590	$173,981	$168,453	$167,172	$173,141	$154,944	$150,699	$151,812	$158,434	$161,471
2012	$157,059	$164,513	$168,153	$175,766	$173,987	$174,793	$181,978	$180,193	$182,041	$175,850	$182,539	$183,011
2013	$182,378	$186,482	$191,881	$192,160	$190,156	$196,376	$197,444	$191,283	$189,042	$192,433	$191,763	$202,342
2014	$197,262	$196,581	$200,479	$197,066	$204,561	$211,600	$205,259	$205,084	$201,530			

Average Sales Price by Type – September 2014



Average "Listing" Price per Area – September 2014



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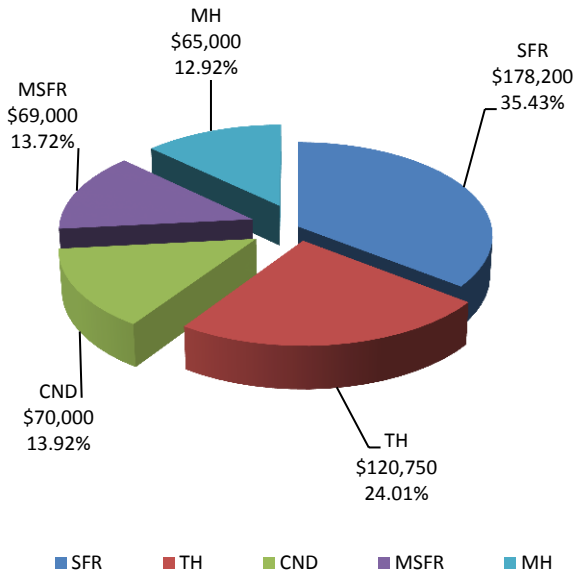
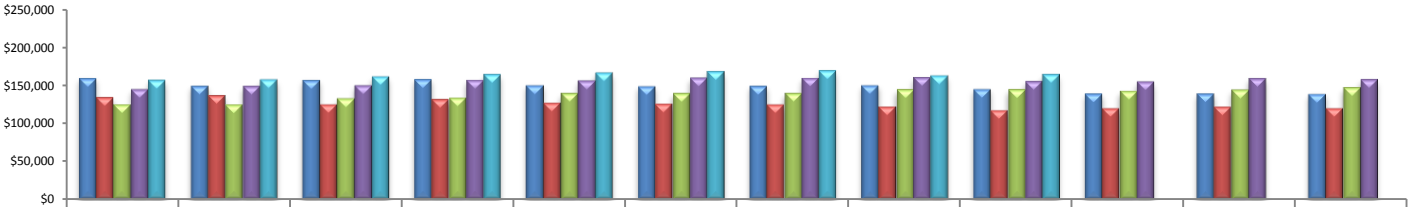
Median Sale Price – by Type



Median Sale Price – September 2014



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2003	$132,000	$137,500	$137,610	$144,700	$145,000	$152,450	$146,990	$148,000	$146,350	$150,900	$141,825	$145,000
2004	$148,000	$150,000	$157,000	$159,900	$162,487	$169,700	$167,000	$167,500	$169,950	$172,000	$177,000	$170,000
2005	$177,000	$186,500	$190,000	$196,000	$209,000	$222,000	$221,650	$220,000	$220,915	$225,000	$226,465	$221,900
2006	$219,000	$225,900	$219,000	$220,000	$223,000	$225,000	$225,000	$221,138	$214,000	$211,383	$216,000	$215,995
2007	$220,365	$219,500	$220,815	$224,921	$223,000	$225,000	$217,000	$220,495	$215,000	$210,000	$212,000	$210,000
2008	$203,000	$199,900	$200,000	$195,000	$202,000	$200,000	$199,900	$185,000	$180,000	$180,000	$177,300	$168,000
2009	$163,000	$177,750	$165,000	$162,500	$169,900	$165,000	$169,000	$162,335	$163,000	$158,000	$162,500	$154,262
2010	$160,000	$150,000	$157,680	$159,000	$151,000	$149,450	$150,000	$150,750	$145,855	$140,000	$139,900	$139,500
2011	$134,250	$137,000	$125,000	$132,000	$127,000	$126,000	$125,000	$122,200	$117,500	$120,000	$122,000	$120,000
2012	$125,000	$125,000	$132,900	$134,000	$140,000	$140,000	$140,000	$145,000	$144,950	$143,000	$144,627	$147,500
2013	$145,000	$149,000	$150,050	$157,000	$156,500	$160,000	$159,900	$160,500	$155,399	$155,000	$159,500	$157,900
2014	$157,250	$158,000	$162,000	$164,900	$167,000	$168,815	$170,000	$163,000	$165,000			

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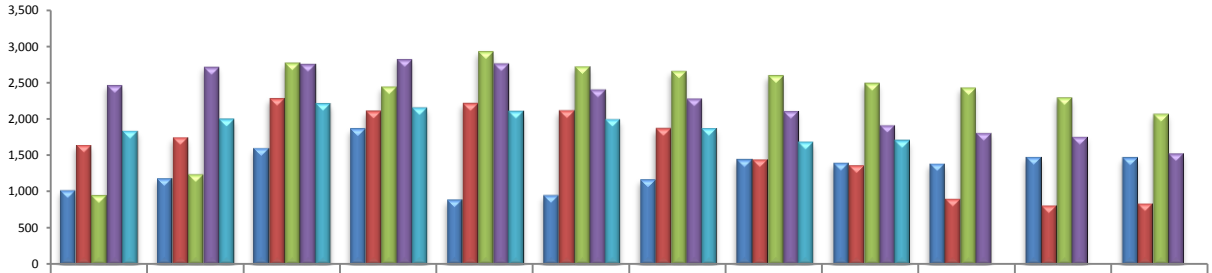
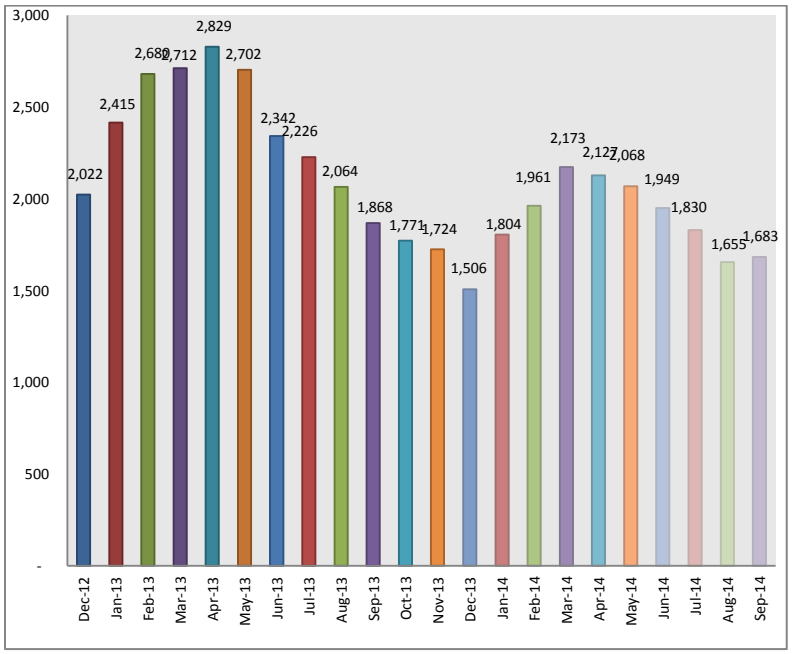
Newly Under Contract During The Month



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2003	1,319	1,410	1,710	1,719	1,712	1,684	1,620	1,515	1,316	1,414	1,233	1,104
2004	1,470	1,676	2,064	2,766	2,044	1,978	1,916	1,701	1,652	1,742	1,593	1,282
2005	1,259	1,881	2,188	2,285	2,391	2,257	2,028	1,961	1,877	1,766	1,528	1,236
2006	1,672	1,796	2,250	1,928	2,019	1,712	1,089	893	747	782	891	678
2007	863	1,094	1,192	1,217	1,191	2,053	1,777	1,024	989	993	910	799
2008	1,079	1,317	1,410	1,547	1,485	951	960	878	836	755	677	612
2009	941	1,020	1,208	1,345	1,302	1,432	1,227	1,274	1,333	1,287	947	847
2010	1,019	1,184	1,598	1,869	891	952	1,172	1,445	1,396	1,387	1,476	1,470
2011	1,648	1,752	2,286	2,115	2,223	2,123	1,875	1,449	1,371	910	815	841
2012	959	1,245	2,777	2,453	2,936	2,728	2,668	2,604	2,498	2,439	2,301	2,074
2013	2,470	2,723	2,759	2,829	2,769	2,411	2,290	2,114	1,919	1,816	1,762	1,533
2014	1,837	2,002	2,213	2,157	2,106	1,995	1,871	1,686	1,709			

Total Listings Still Under Contract At The End of The Month



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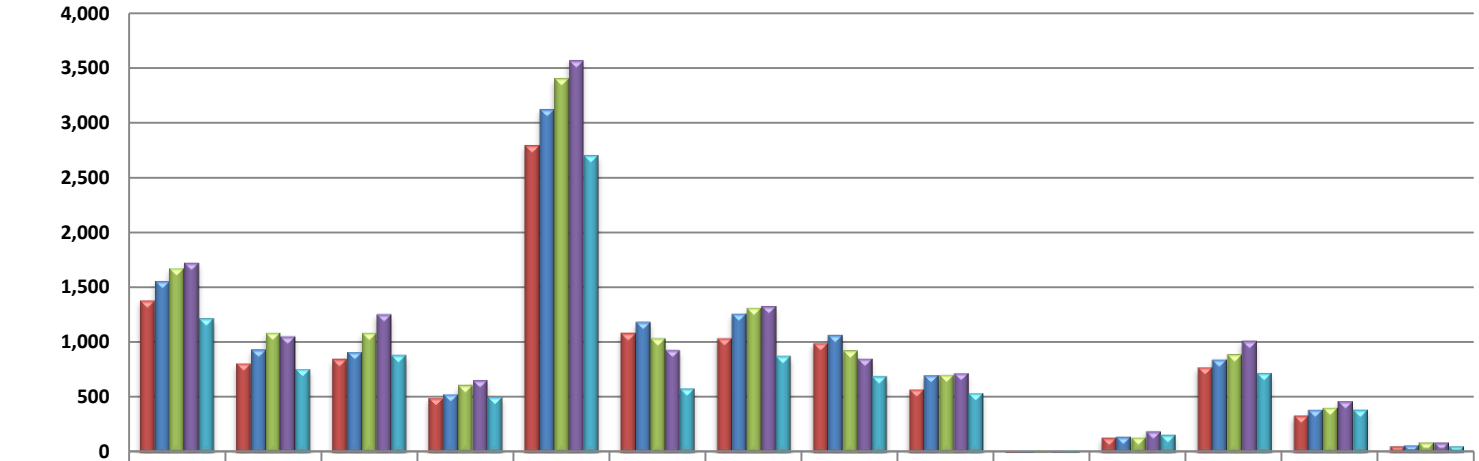
Number of Sold Listings by Area – Annual Comparison



	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW
Total 2010	1,385	816	852	500	2,797	1,089	1,043	998	579	12	137	780	340	59
Total 2011	1,563	940	918	535	3,127	1,191	1,269	1,072	706	11	147	850	393	69
Total 2012	1,680	1,092	1,093	616	3,408	1,043	1,320	933	710	9	141	897	412	94
YTD 2013	1,731	1,062	1,262	662	3,575	939	1,336	859	728	9	197	1,021	470	92
YTD 2014	1,221	762	888	507	2,704	585	879	694	544	14	162	724	390	57

Average $ Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
C	$122,843	$151,934	$264,497	$180,000	$157,483
E	$88,016	$159,815	$198,697	$213,500	$162,681
N	$254,036	$289,234	$497,749	$890,666	$389,806
NE	$131,687	$236,709	$282,592	$728,000	$264,450
NW	$198,768	$221,798	$269,720	$313,300	$234,450
S	$64,213	$104,385	$136,215	$86,000	$104,734
SE	$210,906	$156,915	$179,114	$286,100	$174,098
SW	$72,215	$122,133	$132,932	$165,000	$118,607
W	$84,896	$142,052	$228,725	$447,500	$156,165
XNE	$277,000	$0	$0	$0	$277,000
XNW	$0	$106,750	$127,550	$0	$124,083
XS	$176,271	$178,632	$198,547	$258,250	$187,386
XSW	$111,765	$194,316	$96,166	$0	$128,376
XW	$0	$91,800	$263,000	$0	$120,333

Units Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
C	32	55	13	1	101
E	12	37	25	2	76
N	18	41	33	6	98
NE	8	21	14	3	46
NW	53	138	83	9	283
S	10	48	14	1	73
SE	4	54	44	5	107
SW	13	36	30	1	80
W	14	22	10	2	48
XNE	1	0	0	0	1
XNW	0	2	10	0	12
XS	7	43	28	2	80
XSW	18	6	3	0	27
XW	0	5	1	0	6

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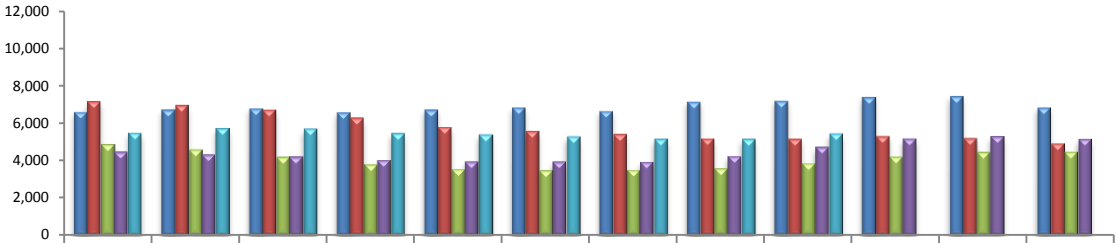
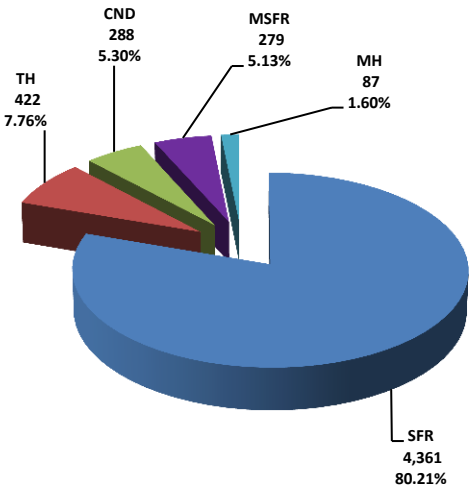
Active Listings



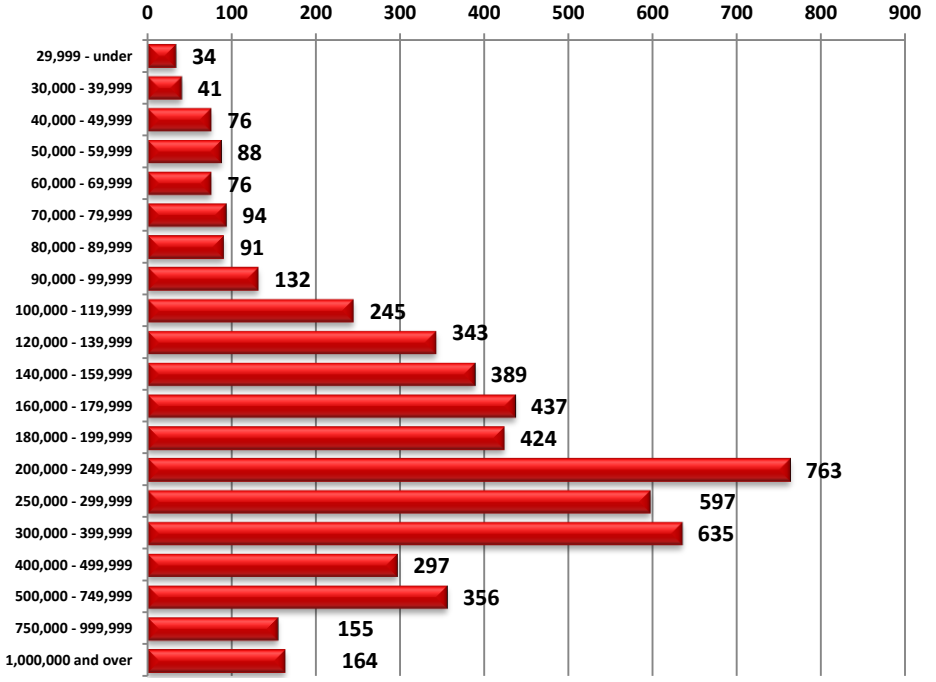
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2003	5,172	5,221	5,264	5,024	4,754	4,628	4,640	4,590	4,799	4,821	4,694	4,639
2004	4,856	4,750	4,668	4,505	4,307	4,123	3,926	3,927	3,976	3,838	3,633	3,383
2005	3,470	3,262	3,493	3,640	3,882	3,969	4,062	4,405	4,804	5,330	5,554	5,457
2006	6,499	7,174	7,577	8,131	8,423	8,725	8,955	9,401	9,297	9,336	9,238	8,518
2007	9,742	9,847	10,185	10,387	9,721	8,665	8,692	8,954	9,190	9,313	9,234	8,708
2008	9,168	9,168	9,022	8,808	8,527	8,140	7,876	7,763	7,858	7,988	7,996	7,627
2009	7,694	7,532	7,415	6,890	6,506	6,261	6,075	6,062	6,008	6,213	6,350	6,130
2010	6,618	6,739	6,799	6,603	6,742	6,852	6,668	7,170	7,217	7,412	7,455	6,859
2011	7,147	6,947	6,703	6,269	5,795	5,566	5,412	5,167	5,155	5,290	5,191	4,911
2012	4,840	4,560	4,168	3,770	3,544	3,474	3,477	3,564	3,845	4,195	4,430	4,449
2013	4,459	4,325	4,210	4,027	3,953	3,953	3,933	4,249	4,717	5,173	5,286	5,150
2014	5,477	5,721	5,705	5,466	5,394	5,284	5,149	5,155	5,437			

Area	# of Listings
C	699
E	295
N	597
NE	291
NW	1563
S	162
SE	435
SW	308
W	266
XNE	30
XNW	85
XS	440
XSW	227
XW	39

Active Listings Unit Breakdown



Active Listings Price Breakdown



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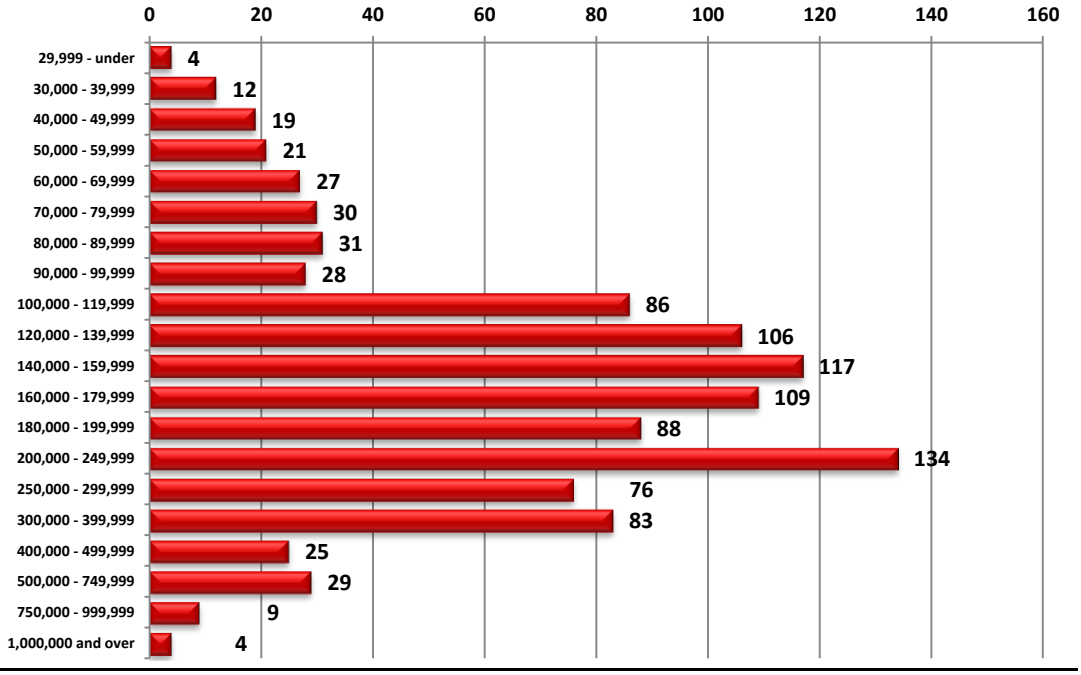
Sold Price Breakdown



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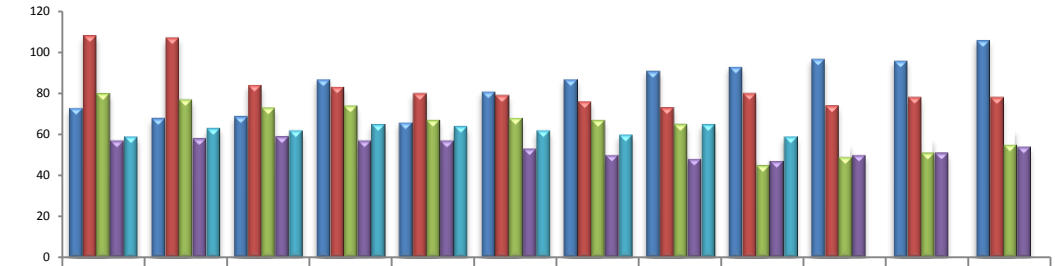
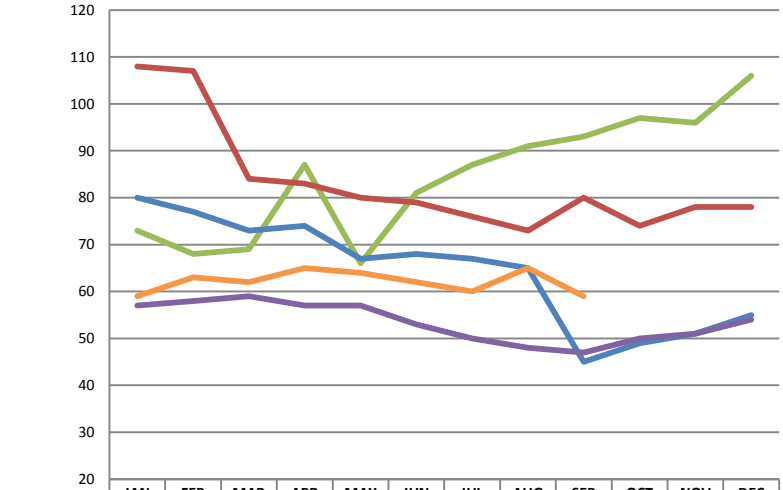
Average Days on Market/Listing – September 2014



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2003	56	54	77	52	53	53	51	72	49	52	82	50
2004	56	61	59	80	51	45	43	40	37	40	39	38
2005	42	37	35	31	29	28	25	25	27	29	32	38
2006	42	43	44	44	48	45	47	51	49	55	58	62
2007	68	63	64	65	62	64	65	68	72	70	71	74
2008	84	79	76	77	77	78	78	76	82	78	76	75
2009	83	85	85	78	84	81	80	71	79	70	73	73
2010	73	68	69	87	66	81	87	91	93	97	96	106
2011	108	107	84	83	80	79	76	73	80	74	78	78
2012	80	77	73	74	67	68	67	65	45	49	51	55
2013	57	58	59	57	57	53	50	48	47	50	51	54
2014	59	63	62	65	64	62	60	65	59			

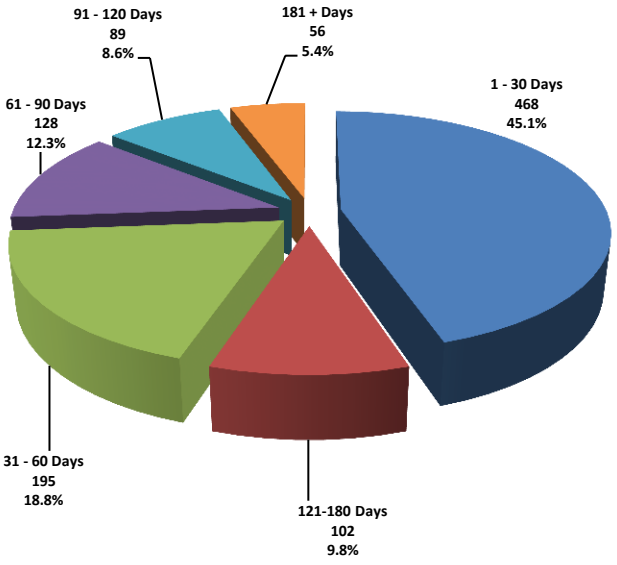
Area	Avg. DOM
C	51
E	44
N	77
NE	68
NW	70
S	33
SE	46
SW	53
W	39
XNE	229
XNW	54
XS	62
XSW	95
XW	67

Annual Comparison - Average Days on Market



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2010	73	68	69	87	66	81	87	91	93	97	96	106
2011	108	107	84	83	80	79	76	73	80	74	78	78
2012	80	77	73	74	67	68	67	65	45	49	51	55
2013	57	58	59	57	57	53	50	48	47	50	51	54
2014	59	63	62	65	64	62	60	65	59			

Average Days on Market/Listing Breakdown



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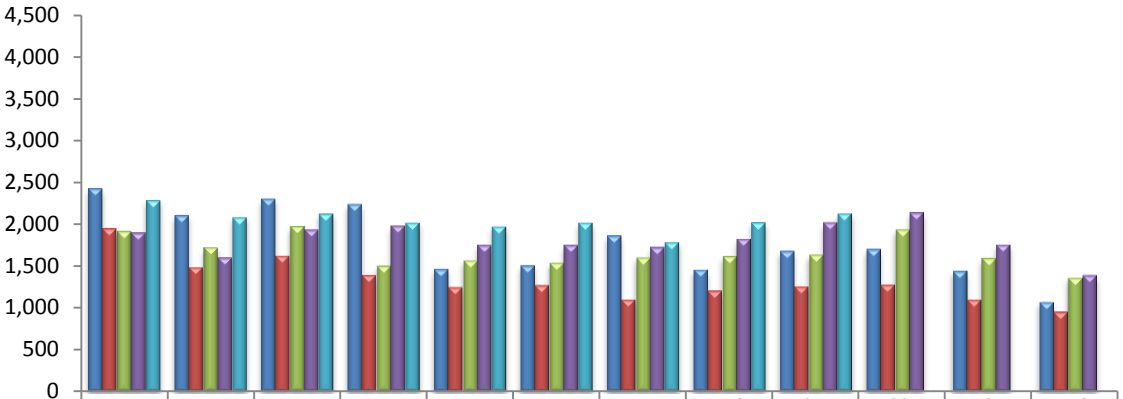
New Listings – September 2014



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2003	2,261	1,882	1,977	1,877	1,746	1,811	1,889	1,798	1,799	1,910	1,528	1,231
2004	2,204	1,831	2,004	1,941	1,816	1,898	1,896	1,789	1,805	1,750	1,539	1,127
2005	1,947	1,574	2,105	2,120	2,201	2,293	2,132	2,351	2,440	2,474	2,313	1,638
2006	3,209	2,973	3,205	2,892	3,169	3,232	2,867	3,145	2,907	2,886	2,380	1,790
2007	3,499	2,376	2,710	3,085	2,960	2,820	2,766	2,337	2,497	2,399	2,224	1,590
2008	3,744	2,432	2,444	2,441	2,282	2,095	1,679	1,952	2,039	2,032	1,615	1,501
2009	2,361	1,799	1,989	1,703	1,704	1,892	1,842	1,805	1,857	2,048	1,564	1,353
2010	2,424	2,104	2,304	2,236	1,463	1,505	1,861	1,455	1,680	1,702	1,440	1,071
2011	1,949	1,487	1,623	1,396	1,251	1,272	1,101	1,206	1,256	1,280	1,099	956
2012	1,914	1,720	1,971	1,497	1,564	1,537	1,598	1,615	1,632	1,930	1,591	1,357
2013	1,893	1,597	1,931	1,979	1,746	1,748	1,721	1,819	2,014	2,136	1,751	1,386
2014	2,289	2,085	2,126	2,021	1,974	2,020	1,786	2,024	2,129			

Area	# of Listings
C	264
E	141
N	217
NE	120
NW	608
S	98
SE	181
SW	106
W	122
XNE	1
XNW	29
XS	157
XSW	69
XW	16

*Includes properties that were re-listed
**Beginning September2012, TAR/MLS implemented a change in the calculation of New Listings to include all new listings input to the MLS database. The changes are reflected above.

Misc. MLS Information

Month	Expired	Cancelled	Temp Off Mkt.
Dec 2013	348	293	69
Jan 2014	186	433	52
Feb 2014	166	366	53
Mar 2014	203	371	69
Apr 2014	274	421	57
May 2014	256	467	54
June 2014	238	422	62
July 2014	235	462	69
Aug 2014	213	464	59
Sept 2014	232	380	57

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